

# Our Organisation

## Who Are We ?

Born from a French initiative and driven by a culture of operational excellence, Belfort Bay supports French and European SMEs and mid-sized companies in the operational management of their procurement.

We operate as an outsourced purchasing department, working in close coordination with your teams to structure your procurement processes, secure your supplier base, and ensure reliable supply flows.

Our role is simple: to manage the day-to-day execution of procurement with rigor, method, and cost control.

## An International Presence

Belfort Bay is established within the SHAMS Free Zone (Sharjah Media City, United Arab Emirates), a recognized environment for service-based and international operations.

This structure enables us to operate with greater agility and controlled overheads, resulting in competitive pricing compared to traditional European service providers - without compromising execution quality.

Our services, communication, and reporting are naturally handled remotely, in French or English, with the same level of responsiveness, rigor, and compliance as a local structure.

# Contact Details



**Registered Office:**  
Belfort Bay LLC  
Sharjah Media City, Sharjah  
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*Pre-registration of the number required*

**Business Hours:** Monday to Friday  
8:00 AM - 12:00 PM (Central European Time)

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# Belfort Bay

Smart procurement support  
for smarter business.



# Our Operating Model

Belfort Bay supports French and European companies in the operational steering of their procurement.

We secure supply flows, control costs, and free your teams from daily operational constraints.

## Addressing Client Challenges

Procurement management mobilizes significant internal resources and generates operational pressure.

Dispersed order processing, time-consuming supplier follow-ups, urgent transport arrangements, lack of budget visibility, dependency on third parties - all factors that complicate organization and slow performance.

## A Turnkey Procurement Function

Belfort Bay takes full responsibility for the operational execution of your procurement activities.

We act as an integrated internal department:

- Needs analysis,
- Order placement and follow-up,
- Supplier coordination,
- Transport organization,
- Monitoring of supply flows and deliveries,
- Management of operational contingencies.

A simple, structured, and daily-managed organization.

*“Outsourcing your procurement means transforming unnecessary expenses into a lever for sustainable performance.”*

## What Changes in Practice

Your procurement processes become structured, monitored, and secured. Costs are controlled, timelines stabilized, and unforeseen disruptions reduced.

Your teams can focus on their core business while operational execution is managed for you. Procurement thus becomes a performance driver rather than a constraint.



# Our Methodology

## 1. Flow Diagnosis

A concise analysis of your supply flows to immediately identify priority action areas

## 2. Clear Operational Framework

Implementation of simple processes and tools to structure and secure your organization

## 3. Effective Collaboration

Full management of procurement operations, with your teams involved only in key decisions and validations

## 4. Continuous Steering and Reporting

Regular operational follow-up with clear performance indicators to ensure full visibility

# Working with Belfort Bay

## MONTHLY OR ANNUAL PACKAGES

Ongoing management of your operational procurement within a defined scope and budget

## À LA CARTE SERVICES

Targeted interventions for specific needs or temporary reinforcement

## SECURED FRAMEWORK AGREEMENT

Clear legal framework, guaranteed confidentiality, and contractual protection governed by French law